

ROI from TalentSmartEQ Emotional Intelligence Training

TalentSmartEQ's Mastering Emotional Intelligence training program is a sound investment that yields significant improvements in behaviors that are critical to your bottom line. Consider these gains our clients realized from utilizing the program . . .

LEADERS

Leaders at a top-five US government agency experienced a 63% improvement in the depth and quality of their relationships with their coworkers.

At a Fortune 500 consumer products company, 100% of senior leaders experienced solid gains in their performance, including significant bottom-line improvements for their areas of responsibility.

Leaders at one of the largest US not-for-profit health systems experienced a:

93%
improvement in
their ability to
handle conflict
effectively.

57%
improvement in
their ability to
deal effectively
with change.

54%
improvement in
their ability to
communicate
clearly and
effectively.

Senior leaders at a leading US research university experienced a 35% improvement in their ability to keep emotional outbursts from hindering their performance.

Leaders from the finance industry experienced a 30% improvement in the quality of their decision-making.

SALESPEOPLE

Salespeople from multiple Fortune 400 pharmaceutical companies experienced a 31% improvement in the quality of their relationships with their customers due to increased empathy, understanding, and self-control.

Salespeople at a Fortune 200 retailer experienced a:

21% improvement in
their willingness to take
accountability for their
mistakes.

23% improvement in
their ability to prevent
setbacks from hindering
their performance.

ENGINEERS

Engineers at a Fortune 200 defense contractor experienced a:

40% improvement
in their ability to handle
change effectively.

26% improvement
in the quality of their
relationships with their
coworkers.

Engineers at a large US government agency experienced a 20% improvement in their ability to show flexibility in a challenging working environment.

PROBLEM EMPLOYEES

Problem employees at a Fortune 50 telecommunications provider experienced a:

64%
improvement in
their ability to
handle conflict
effectively.

50%
improvement in
the quality of
their decision
making.

67%
improvement
in their ability
to prevent
setbacks from
hindering their
performance.

Problem employees at a Fortune 300 utility experienced a 50% improvement in the depth and quality of their relationships with their coworkers.

For more information about TalentSmartEQ's emotional intelligence training programs, visit www.talentsmarteq.com or call **888.818.SMART**.

